

**Supply of Refuse Freighters 2011/12 - EU Advertised Tender Evaluation**

<b>Faun Zoeller (UK) Ltd (Faun body)</b>					
<b>Mercedes Econic 2629LL/33 Rear steer Faun Selectapress 5</b>					
Evaluation Criteria		Weighting	Mark out of 10	Weighted score	Convert to %
<b>a)</b>	<b>Value for Money/Price</b>	<b>60%</b>			
(i)	Price	30	2	60	
(ii)	Whole life - Lifetime Payload operating costs	20	6	120	
(iii)	Whole life - Residual value	10	0	0	
	Sub-total	60	8	<b>180</b>	<b>30%</b>
	Out of		/30	/600	
<b>b)</b>	<b>Compliance and Completeness of Response</b>	<b>40%</b>			
(iv)	Compliance with specification	5	4	20	
(v)	Delivery date	5	4	20	
(vi)	Technical merit and quality factors	5	4	20	
(vii)	Tenderer supplied method statements and performance data.	5	6	30	
(viii)	On site demonstration and use of equipment	5	0	0	
(ix)	Assessed capability of tenderer to support all elements of the contract	5	10	50	
(x)	Acceptance of existing contract conditions.	5	10	50	
(xi)	Questionnaire response	5	8	40	
	Sub-total	40	46	<b>230</b>	<b>58%</b>
	Out of		/80	/400	
	<b>Total</b>			<b>410</b>	<b>41%</b>

<b>Dennis Eagle Ltd (Dennis body)</b>					
<b>Dennis Eagle Elite 2 6x2 rear steer (W/b 5.2m) High Cap. Twin 20 70/30</b>					
Evaluation Criteria		Weighting	Mark out of 10	Weighted score	Convert to %
<b>a)</b>	<b>Value for Money/Price</b>	<b>60%</b>			
(i)	Price	30	6	180	
(ii)	Whole life - Lifetime Payload operating costs	20	10	200	
(iii)	Whole life - Residual value	10	4	40	
	Sub-total	60	20	<b>420</b>	<b>70%</b>
	Out of		/30	/600	
<b>b)</b>	<b>Compliance and Completeness of Response</b>	<b>40%</b>			
(iv)	Compliance with specification	5	0	0	
(v)	Delivery date	5	10	50	
(vi)	Technical merit and quality factors	5	6	30	
(vii)	Tenderer supplied method statements and performance data.	5	8	40	
(viii)	On site demonstration and use of equipment	5	5	25	
(ix)	Assessed capability of tenderer to support all elements of the contract	5	10	50	
(x)	Acceptance of existing contract conditions.	5	10	50	
(xi)	Questionnaire response	5	10	50	
	Sub-total	40	59	<b>295</b>	<b>74%</b>
	Out of		/80	/400	
	<b>Total</b>			<b>715</b>	<b>72%</b>

<b>Farid UK Ltd (Farid body)</b>					
<b>Mercedes benz Econic 2629 6x2 Rear Steer Selecto MkII</b>					
Evaluation Criteria		Weighting	Mark out of 10	Weighted score	Convert to %
<b>a)</b>	<b>Value for Money/Price</b>	<b>60%</b>			
(i)	Price	30	8	240	
(ii)	Whole life - Lifetime Payload operating costs	20	0	0	
(iii)	Whole life - Residual value	10	8	80	
	Sub-total	60	16	<b>320</b>	<b>53%</b>
	Out of		/30	/600	
<b>b)</b>	<b>Compliance and Completeness of Response</b>	<b>40%</b>			
(iv)	Compliance with specification	5	8	40	
(v)	Delivery date	5	8	40	
(vi)	Technical merit and quality factors	5	8	40	
(vii)	Tenderer supplied method statements and performance data.	5	6	30	
(viii)	On site demonstration and use of equipment	5	5	25	
(ix)	Assessed capability of tenderer to support all elements of the contract	5	0	0	
(x)	Acceptance of existing contract conditions.	5	10	50	
(xi)	Questionnaire response	5	4	20	
	Sub-total	40	49	<b>245</b>	<b>61%</b>
	Out of		/80	/400	
	<b>Total</b>			<b>565</b>	<b>57%</b>

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<b>Sparshatts of Kent Ltd (Farid body)</b>					
<b>Mercedes benz Econic 2629 6x2 Rear Steer Selecto MkII</b>					
<b>Evaluation Criteria (Farid body)</b>		<b>Weighting</b>	<b>Mark out of 10</b>	<b>Weighted score</b>	<b>Convert to %</b>
<b>a)</b>	<b>Value for Money/Price</b>	<b>60%</b>			
(i)	Price	30	10	300	
(ii)	Whole life - Lifetime Payload operating costs	20	4	80	
(iii)	Whole life - Residual value	10	8	80	
	Sub-total	60	22	<b>460</b>	<b>77%</b>
	Out of		/30	/600	
<b>b)</b>	<b>Compliance and Completeness of Response</b>	<b>40%</b>			
(iv)	Compliance with specification	5	10	50	
(v)	Delivery date	5	8	40	
(vi)	Technical merit and quality factors	5	8	40	
(vii)	Tenderer supplied method statements and performance data.	5	6	30	
(viii)	On site demonstration and use of equipment	5	5	25	
(ix)	Assessed capability of tenderer to support all elements of the contract	5	0	0	
(x)	Acceptance of existing contract conditions.	5	10	50	
(xi)	Questionnaire response	5	2	10	
	Sub-total	40	49	<b>245</b>	<b>61%</b>
	Out of		/80	/400	
	<b>Total</b>			<b>705</b>	<b>71%</b>

<b>Sparshatts of Kent Ltd (Faun body)</b>					
<b>Mercedes benz Econic 2629 6x2 Rear Steer Faun 20</b>					
<b>Evaluation Criteria (Faun body)</b>		<b>Weighting</b>	<b>Mark out of 10</b>	<b>Weighted score</b>	<b>Convert to %</b>
<b>a)</b>	<b>Value for Money/Price</b>	<b>60%</b>			
(i)	Price	30	4	120	
(ii)	Whole life - Lifetime Payload operating costs	20	8	160	
(iii)	Whole life - Residual value	10	2	20	
	Sub-total	60	14	<b>300</b>	<b>50%</b>
	Out of		/30	/600	
<b>b)</b>	<b>Compliance and Completeness of Response</b>	<b>40%</b>			
(iv)	Compliance with specification	5	6	30	
(v)	Delivery date	5	4	20	
(vi)	Technical merit and quality factors	5	4	20	
(vii)	Tenderer supplied method statements and performance data.	5	6	30	
(viii)	On site demonstration and use of equipment	5	0	0	
(ix)	Assessed capability of tenderer to support all elements of the contract	5	10	50	
(x)	Acceptance of existing contract conditions.	5	10	50	
(xi)	Questionnaire response	5	2	10	
	Sub-total	40	42	<b>210</b>	<b>53%</b>
	Out of		/80	/400	
	<b>Total</b>			<b>510</b>	<b>51%</b>

<b>Geesinknorba Ltd (Geesink body)</b>					
<b>Mercedes Benz (Euro5) 2629LL 6x2 Mid Steer 22H25</b>					
<b>Evaluation Criteria</b>		<b>Weighting</b>	<b>Mark out of 10</b>	<b>Weighted score</b>	<b>Convert to %</b>
<b>a)</b>	<b>Value for Money/Price</b>	<b>60%</b>			
(i)	Price	30	0	0	
(ii)	Whole life - Lifetime Payload operating costs	20	2	40	
(iii)	Whole life - Residual value	10	10	100	
	Sub-total	60	12	<b>140</b>	<b>23%</b>
	Out of		/30	/600	
<b>b)</b>	<b>Compliance and Completeness of Response</b>	<b>40%</b>			
(iv)	Compliance with specification	5	2	10	
(v)	Delivery date	5	4	20	
(vi)	Technical merit and quality factors	5	6	30	
(vii)	Tenderer supplied method statements and performance data.	5	6	30	
(viii)	On site demonstration and use of equipment	5	10	50	
(ix)	Assessed capability of tenderer to support all elements of the contract	5	10	50	
(x)	Acceptance of existing contract conditions.	5	10	50	
(xi)	Questionnaire response	5	6	30	
	Sub-total	40	54	<b>270</b>	<b>68%</b>
	Out of		/80	/400	
	<b>Total</b>			<b>410</b>	<b>41%</b>

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**Important Note:**

The summary page below is drawn from comparison of data, some submitted post evaluation, for a Mercedes Econic chassis/Dennis body combination

<b>Sparshatts of Kent Limited</b>					
<b>Mercedes benz Econic 2629 6x2 Rear Steer /Dennis High Capacity Twin Pack 20 70/</b>					
<b>Evaluation Criteria</b>		<b>Weighting</b>	<b>Mark out of 10</b>	<b>Weighted score</b>	<b>Convert to %</b>
<b>a)</b>	<b>Value for Money/Price</b>	<b>60%</b>			
(i)	Price	30	6	180	
(ii)	Whole life - Lifetime Payload operating costs	20	10	200	
(iii)	Whole life - Residual value	10	10	100	
	Sub-total	60	26	<b>480</b>	<b>80%</b>
	Out of		/30	/600	
<b>b)</b>	<b>Compliance and Completeness of Response</b>	<b>40%</b>			
(iv)	Compliance with specification	5	9	45	
(v)	Delivery date	5	8	40	
(vi)	Technical merit and quality factors	5	10	50	
(vii)	Tenderer supplied method statements and performance data.	5	6	30	
(viii)	On site demonstration and use of equipment	5	5	25	
(ix)	Assessed capability of tenderer to support all elements of the contract	5	10	50	
(x)	Acceptance of existing contract conditions.	5	10	50	
(xi)	Questionnaire response	5	10	50	
	Sub-total	40	68	<b>340</b>	<b>85%</b>
	Out of		/80	/400	
	<b>Total</b>			<b>820</b>	<b>82%</b>

Note: Vehicle height with no air is 3.255m quoted by Mel Davies, Dennis Eagle.

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<b>M.E.A.T. Position</b>
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<b>M.E.A.T. Position</b>
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<b>M.E.A.T. Position</b>
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**Supply of Refuse Freighters 2011/12 - EU Advertised Tender Evaluation**

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M.E.A.T. Position
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