

03 May 2016 at 7.00 pm

Conference Room, Argyle Road, Sevenoaks  
Despatched:



## Scrutiny Committee

At the above stated meeting the attached documents were tabled for the following items

5. **Kent County Council - Commercial and Traded Services** (Pages 1 - 6)

Paul Carter CBE, Leader and Cabinet Member for Business Strategy, Audit and Transformation and Commercial and Traded Services of Kent County Council to answer question on Commercial and Traded Services.

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## Commercial Services

SINGLE SOURCE  
DIVERSE SOLUTIONS

**Commercial Services** is wholly owned by Kent County Council. We sell and broker in excess of £650 million per annum.

We were established in 1902 as a council stores department and are now one of the largest trading organisations of its kind in Europe, supplying products and services to public and private sector customers.

Our mission is simple: to provide wide choice from a single source at competitive prices with a single-minded approach to quality and customer care.

### Our Values





Our difference is recognising yours

**Connect2Staff** is a leading recruitment agency for both temporary and permanent appointments across a range of sectors, including:

- business support and professionals
- media
- education
- construction and engineering
- technology
- interpreters and translation
- qualified social workers
- managed services and payroll

**0808 2819540**

[connect2staff.co.uk](http://connect2staff.co.uk)



**Connect2Kent** provides a managed service across all sectors for temporary and contract recruitment into Kent County Council, including:

- administration and customer service
- finance and human resources
- care and social work
- professionals
- transport and logistics
- education including childcare
- translation

**0808 2819541**

[connect2kent.co.uk](http://connect2kent.co.uk)





**Kent County Supplies** is a leading national provider of education and office supplies; recognised by its customers as being the best value for money. Our product range covers all key areas from stationery, furniture, cleaning products and office equipment, through to specialised art, craft and curriculum items.

We collaborate with suppliers and manufacturers to include innovative and competitively priced products in an easy-to-use catalogue, supported by a SIMS compliant online web shop, a professional sales team, a no quibble stock returns policy and FREE next day delivery.

**0808 2819440**  
kcswebshop.co.uk

**KCS frameworks** copier contracts have been providing peace of mind, not to mention fantastic savings, to establishments across the south east for years: now we're offering the very same contracts to the whole country, making top quality copiers and consumables available and affordable nationally.

KCS offers customers a single source solution for:

- MFD's
- IT resources
- print services

**KCS Furniture** we provide impartial, professional advice and fulfilment to help customers create inspirational environments; from a single chair to a complete new build.

- free design and consultancy
- procurement
- project management
- manufacture
- installation

**0808 2819441**  
kcs4furniture.co.uk

L•A•S•E•R®

Energy Buying Group

**LASER** was established in 1989 to manage Kent County Council's energy purchasing. We have grown to become one of the largest energy-buying groups in the UK. We serve more than 65,000 end users with a combined energy spend of over £400 million a year, including local authorities, NHS trusts and housing associations. Our approach is based around providing honest, straightforward advice our customers can trust, with services that cover every aspect of their energy needs.

- energy procurement
- invoice validation & billing services
- energy management & bureau services
- customer relationship management

**0800 484 0840**

laserenergy.org.uk



**Lumina** is LASER's sister company. We provide a dedicated service to small and medium sized enterprises, helping business owners manage their energy supply and reduce their energy costs – on average we save our customers 23% on their current energy supplier's renewal offer.

**0808 168 5688**

luminaenergy.co.uk



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**Landscape Services**  
Your Environment Matters

**Landscape Services**, with over 40 years of experience, provides expertise, excellence and innovation in grounds maintenance, landscaping and associated services across the south east. Our customers include local authorities, schools, sports clubs, housing associations and businesses.

- grounds maintenance, tree works
- soft and hard landscaping, fencing
- supply and installation of artificial grass
- playground and sports field design and maintenance
- pest control, safety inspections
- winter works
- grave digging and cemetery maintenance
- enviro-installations, eco upgrading
- patios, paths and driveways
- roofing repairs and lead substitution

**01622 236655**

[landscapeservices.org.uk](http://landscapeservices.org.uk)



**CTS Engineering** provides services ranging from specialist fire engine and gritter lorry maintenance to standard servicing and MOTs. We use our 50 years of experience to deliver a first class service to our private and public sector customers.

- maintenance and repair for all types of vehicles – MOT testing & servicing for class 4, 5 and 7 vehicles
- coach building
- accident repair and body shop (finalists for the "Best Body Shop" – Sopp & Sopp National Body Shop of the Year Awards 2015).

**CTS Fleet** provides fleet management services to our private and public sector customers, including:

- purchase, contract and self drive hire of a variety of vehicles
- fleet management
- lease car and casual hire service. Our state of the art, online customer portal allows 24/7 access to over 50,000 vehicles.

**01622 236800**

[ctsvehicleservices.co.uk](http://ctsvehicleservices.co.uk)

## Agenda Item 5



**Inspection Services** offers a specialist inspection and testing service which ensures that customers are compliant with Fire Safety and electrical testing regulations. Our impressive customer list includes emergency services, large local councils and hundreds of schools.

- fire extinguisher supply and maintenance
- fire risk assessment
- fire awareness training
- fire hydrant and dry riser testing
- Portable Electrical Appliance Testing (PEAT)

01622 237019

[inspectionsservices.org.uk](http://inspectionsservices.org.uk)



**JUST FM** provides a wide range of facilities management services which can be tailored to our customers' specific requirements as either individual services, bundled packages or a total FM solution.

- Planned Preventative Maintenance (PPM)
- cleaning
- inspection and compliance services
- landscaping
- front of house

01622 237074

[justfm.direct](http://justfm.direct)



**Procurement Services Group** our professional procurement advice, expertise, training, tender and bid management ensures maximum value at minimum cost and compliance with current legislation. We offer a range of procurement services tailored to your requirements.

01622 236767

[psg@commercialservices.org.uk](mailto:psg@commercialservices.org.uk)

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0808 1685808 [commercialservices.org.uk](http://commercialservices.org.uk)



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